



TRANSOURCE ASIA ADVISORS

MANAGEMENT CONSULTING & BUSINESS INTELLIGENCE

COMMODITY TRADING, INDENTING & BROKERING

IMPLEMENTATION

RESTRUCTURING

R,D&P, MANUFACTURING

ECB SYNDICATION



COMPANY PROFILE

INSIGHTFUL MANAGEMENT CONSULTING

ADDING VALUE TO PROCUREMENT ACTIVITIES

**FRUGAL AND ADVANCED ENGINEERING-FOCUS ON A
TOTAL SOLUTION**

CONSUMER, INDUSTRIAL, COMMODITIES- MID
MARKET, STARTUPS AND ENTERPRISES

INTRODUCTION

Transource Asia Advisors was formed in 2020 with the core team of professionals who came together to share their expertise in various areas related to Consulting, Trading, Indenting, Sourcing Digital Research and Intelligence, Restructuring, Growth and Other Strategies

We have a mixed team composed of traders, consultants, sourcing experts, product developers, acquisition experts, Project Implementers etc.



SERVICES & SOLUTIONS



MANAGEMENT CONSULTING

Market Entry Strategy
Planning/Exports/Diversification

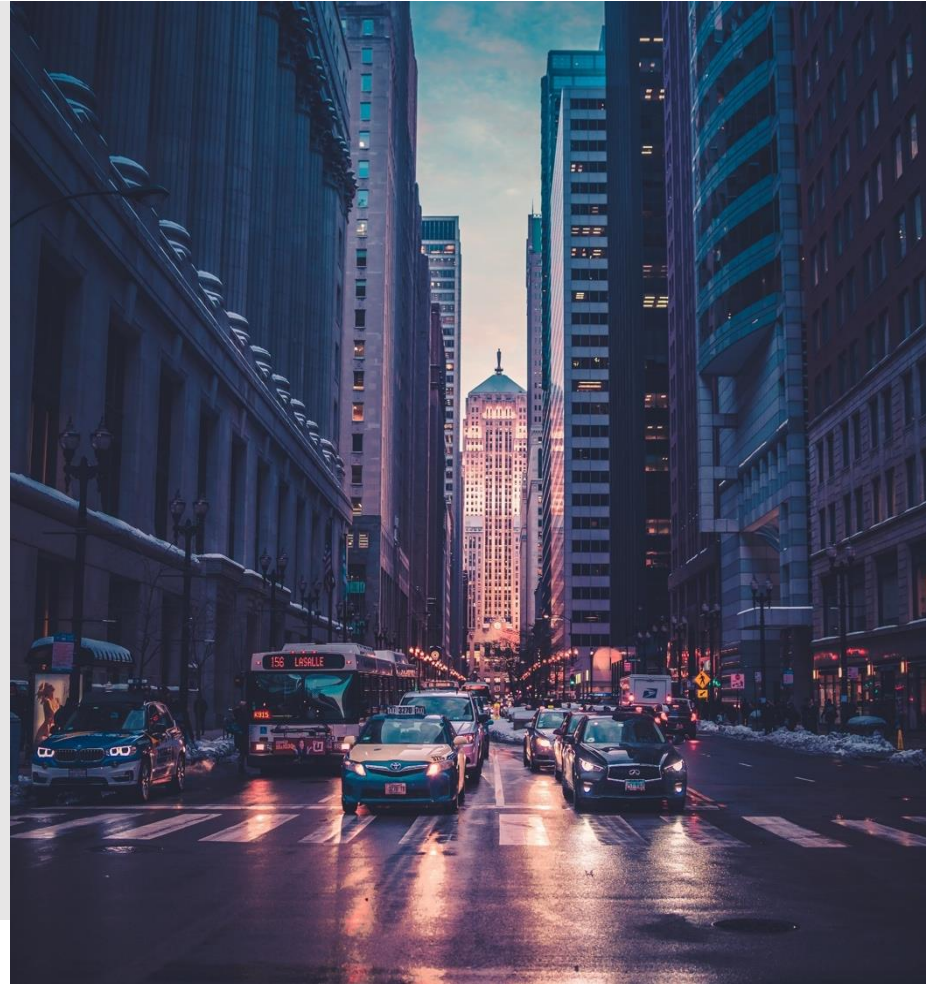
Market Research & Analysis/Market and Business
Intelligence Services

Business Planning

Assistance in Setting up a Company

Implementation & Project Management/Sourcing

Topline Enhancement



TECHNOLOGY & PRODUCT CONSULTING

Development & Prototyping ,Manufacturing setup for
Plastic,Rubber,Packaging

sheet metal products

Vehicle & Other Mobility development

Capital Equipment Development

Consumer Robotics

Internet of Things

Security and Access Control Devices

Digital Aggregation Models & Infotainment Systems

SERVICES & SOLUTIONS

TRADING, INDENTING & GLOBAL SOURCING



Minerals and Ores

Crude Oil and Derivatives

Metals

Fertilizers

Agricultural Commodities

Plastics and Other Petrochemicals

Machinery

Industrial Goods

Motors & Pumps

Scrap & Waste Products

Components & Accessories

We have sufficient expertise in brokering Commercial, Residential, Industrial Properties, Fuel Stations, Factories and Sheds, Hotels.

We participate in Retail Rollout and Buying and Selling of Mid Market Businesses

We have strong connects across India-Tier 1 and Tier 2 cities and Industrial Areas and Regions as well as across major cities like Paris, London, Dubai, New York

We also help arrange ECB's at low interest rates and flexible terms



BROKERAGE & FINANCIAL SERVICES

CASE STUDIES & REFERENCES

TRADING, INDENTING & GLOBAL SOURCING



IRON ORE(EXPORT)

50,000 MT/MONTHX 12 MONTHS TO A TRADING COMPANY FROM SINGAPORE ,PRICE FINALISED, LC OPENING IN PROCESS.

COPPER CATHODE(IMPORT)

300 MT/MONTHx12 MONTHS,PRICE ACCEPTED,CURRENTLY AT SAMPLING STAGE FOR AN INDIAN MANUFACTURER OF CABLES TO BE IMPORTED FROM AFRICA

ALUMINIUM INGOTS & COPPER CATHODE(IMPORT)

UPTO 70,000 TONNES PER ANNUM TO BE IMPORTED GLOBALLY ,PRICE FINALISED-CONTRACT TO START IN APRIL FOR AN INDIAN MANUFACTURER OF CABLES

STRUCTURAL STEEL FOR A PROJECT COMPANY(DOMESTIC)

EXPLORING A SHARE UPTO 500,000 MT/ANNUM OF STRUCTURAL STEEL FOR PROJECT SUPPLY THROUGH A STOCKIST

INJECTION MOULDING MANUFACTURING INDUSTRIAL ANALYSIS & PARTIAL IMPLEMENTATION

MADE INDUSTRY AND INDUSTRIAL ESATE REPORTS,APPROVALS,LABOR,ELECTRICITY COST ANALYSIS AND SHED AVAILABILTY FOR GOA AND SURROUNDING REGIONS FOR A LEADING INJECTION MOULDING MANUFACTURER AND A MARUTI VENDOR TO SETUP A PLANT FOR IFB IN GOA,INDIA FOR LARGE COMPONENTS

ELECTRIC BATTERY WORKING PAPER/TECHNOLOGY

WORKING PAPER ALONGWITH MARKET ANALYSIS FOR PROCUT DIVERSIFICATION FOR A COMPONENT MANUFACTURER

INJECTION MOULDING & INMOULD LABELLING LINE SETUP

MANUFACTURING SETUP WITH 5 LINES FOR AN AUTOMOTIVE VENDOR IN KASHIPUR,UTTARAKHAND,INDIA



MANAGEMENT CONSULTING,PRODUCT DEVELOPMENT,BROKERAGE &FINANCIAL SERVICES

CASE STUDIES & REFERENCES

MANAGEMENT CONSULTING, PRODUCT DEVELOPMENT & BROKERAGE



DEVELOPMENT OF AN ULTRA LOW FLOOR BUS URBAN BUS ALONG WITH OWNERSHIP OF THE BUSINESS PLAN

HANDLED THE GANTT, BUSINESS PLAN AND SOURCING PLAN FOR A LIMITED PERIOD

PRECISION AGRICULTURE BUSINESS PLAN

DEVELOPED THE BUSINESS PLAN AND TIE-UPS FOR :

WEATHER MONITORING STATIONS

DRIVERLESS AGRI EQUIPMENT

IOT BASED AGRICULTURE (WITH TRIMBLE)

DRONES FOR FERTILISER AND PESTICIDE SPRAYING

ELECTRIC SCOOTER/CAR MANUFACTURING PLANT PLANNING

BUSINESS PLAN, LAYOUT PLANNING, MANUFACTURING LINE PLANNING FOR ELECTRIC SCOOTERS UPTO 72 v FOR SCOOTERS, MOTORCYCLES AND PASSENGER CARS. CURRENTLY PLANNING TO MIGRATE TO A KOREAN PRODUCT.

DEVELOPMENT OF VACUUM CLEANER AUTONOMOUS ROBOT

THIS WAS DEVELOPED FOR MARKETING INTERNALLY USING A PID CONTROLLER. THE MOVEMENTS ARE PRECISE AND ACCURATE AND IT IS CAPABLE OF AUTONOMOUSLY MOVING AND CLEANING UNDERGROUND CUPBOARDS AND CORNER AREAS. NEW VARIANT WILL BE DEVELOPED WITH AUTONOMOUS STAIR CLIMBING TECHNOLOGY. PROTOTYPE COST WAS ONLY ONE THOUSAND RUPEES.

DEALER DEVELOPMENT IN INDIA AND FOR EXPORTS FOR A COMPANY INTO DEODARANTS

THIS IS AN ONGOING ASSIGNMENT IN THE INITIAL STAGES.

RETAIL ROLLOUT IN TIER 1 AND TIER 2 CITIES IN INDIA FOR A WELL KNOWN COMPANY

BROKERAGE ASSIGNMENT CURRENTLY IN PROGRESS FOR A LEADING BRAND FOR 20,000 SQFT OF SPACE PER STORE FOR THEIR INTERNATIONAL TIE-UP ACROSS TIER 1 AND TIER 2 CITIES IN India



MANAGEMENT CONSULTING, PRODUCT DEVELOPMENT & BROKERAGE

THE TEAM-A GLIMPSE

Transource Asia Advisors has an agile,ethical,technology savvy team having between them millions of man-hours of experience.

They have a deep understanding of challenges faced in Sourcing, Partnerships and Growth and have a long term approach to value capture.

A Glimpse of the team is shown below-

Mandar Virginkar-Sourcing,Marketing,Growth,Product Development,Manufacturing,Commodities with over 19 years across sectors

Shailesh Jaywant-Product Development, Manufacturing Setup with over 30 years experience

Rakesh Sindwani-Marketing,Manufacturing,Plant Setup with over 25 years of experience



TEAM



MANDAR VIRGINKAR

Mandar Virginkar is based out of Mumbai and has multi faceted ,multi sector experience in Sourcing, Management Consulting, Trading of Commodities, Product Development, Technology Transfer and Greenfield and Brownfield Setup.He has over 19 years experience in India and International Geographies in companies like Greaves,Caparo,Hero etc



SHAILESH JAYAWANT

Shailesh Jaywant is based out of Mumbai and has over 30 years of multifaceted International experience in packaging and plastic product development, Research,Materials and manufacturing setup. He has also designed packaging to be used in space and is a regular writer and publisher of articles



RAKESH SINDWANI

Rakesh Sindwani is based out of Delhi and has about 25 years of experience in Multi product Manufacturing,Greenfield Setup and Sales & Marketing to global Geographies in companies like Motherson Sumi



SANDEEP WAVADE

Sandeep Wavade is based out of Pune and is a global sourcing ,project setup expert having international and domestic experience of over 30 years in companies like Sauer Danfoss



THANK YOU!



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(UNDER CONSTRUCTION)